

# Tuljaram Chaturchand College of Arts, Science & Commerce, Baramati Department of B.Voc Retail Management

Date: 12th August, 2023

To,

The Principal,

Tuljaram Chaturchand College of Arts, Science and Commerce

Baramati

Subject: Permission to organize Rakhi Stall in our college campus (26<sup>th</sup> to 30<sup>th</sup> August 2023)

Respected Sir,

With reference to above mention subject, we the department of B.Voc Retail Management would like to organize Rakhi Stall in our college. The purpose of this stall to students gets the knowledge of practical Retail sales management and them sale the Rakhi in our college campus so definitely students get exposure of this activity.

Also, they get basic knowledge of how to start business and which type of management skill required making a successful businessman. Time of this activity 10.30 am to 02.00 pm

Therefore, we have required following items on those days.

SR. No.	Particular	Qty
1	Table	5
2	Table cloth	5
3	Chairs	5

Kindly co-operate and oblige.

Thank you,

Coordinator

Dean

Commerce & Management

Store Deph Allowed

BARAHATI &

3:35 PM



Anekant Education Society's

# Tuljaram Chaturchand College, Baramati (Autonomous)

Affiliated to Savitribai Phule Pune University, Pune



## Department of B.Voc Retail Management



Organizing

### Rakhi Stall



Date: 26 August to

30 August 2023

Time: 10.30 am to 02.00 pm

Venue: In front of Prerana Bhavan



#### TuljaramChaturchand College of Arts, Science & Commerce, Baramati Anekant Education Society's Autonomous

### Department of B.Voc Retail Management

### Rakhi Stall Contribution List & Calculations

Sr. No.	Roll No.	Student Name	Remark	Amou
1	13941	GANDHI KOMAL JITENDRA	V	200
2	13942	GHADAGE SUJAL VINOD	V	200
3	13943	SUPE SURAJ SHANKAR	V	200
4	13944	KALE SIDDHI JANARDHAN		200
5	13946	BAGADE PAVAN GOVARDHAN		200
6	13948	NALE PARTH VIJAY	V V	200
7	13949	GADEKAR SAKSHI SURESH	\ \ \ \ \	200
8	13950	JADHAV GAURI APPASO	V V	200
9	13952	BALGUDE PRATIK ANIL	V V	200
10	13953	SAWANT PRAJAKTA MARUTI	V V	200
11	13954	WABLE PRADIP RAJENDRA	V V	200
12	13955	DHOLE ROHAN HANUMANT	V V	200
13	13956	JARAD GANESH DNYANDEV	V V	200
14	13958	KHUDE SATISH BALKRUSHNA	V V	200
15	13961	SHINDE AMAN NAVNATH	V	200
16	13962	ZAGADE SAHIL PRADIP	V	200
17	13964	ABHANG SHIVANJALI ANANT	V V	200
18	13965	ABHANG OMKAR ANANT	V V	200
19	13966	DESHMUKH ANUJ MAHESH	V V	
20	13967	JAGDALE SHRUTI SAHEBRAO	V V	200
21	13968	WALKE PRAJWAL AMOL	V	200
22	13970	PAYGHAN YASHODA DNYANDEV	V	200
23	13971	SHINDE PRIYANKA	V V	200
24	13972	JADHAV PRAFUL BHAGWAN	\ \ \ \ \	200
25	13973	JADHAV KAJAL SANTOSH	V V	200
26	13974	BARATE SONALI SAKHARAM	V V	200
27	13975	ABHANG ARJUN VAIBHAV		200
28	13978	KARNAVAR GAURAV HANUMANT	٧	200
29	13979	ZANZANE PRANALI SAMBHAJI	٧	200
30	13981	BHOSALE RAJ DATTATRAY	٧	200
31	13982	MANE RUSHIKESH KISAN	٧	200
		Total	٧	200
	,			6,200/-

Date	By Person	Particulars Particulars	Investment
	Suraj, Raj,		amount
21/08/2023	Phule Sir,	Bakhi	
	Taware Sir		3,000/-
25/08/2023	Sujal	Rakhi	
25/08/2023	Sujal	Sticker	2,400/-
		- worker	55/-



7/2019						*0.03	Name of Street			
Name of Examination	Name of Board/University	y and State of	Name of School/College	Month and Year of	Exam Seat	Certificate	Mark Obtained	Out Of	Co.	
	Chiversity		School conege	Passing	No.					
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Your Last Qua	alifying Exam:									
7.Other Infor	mation							$\overline{}$	NA	
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For College/L	nstitute/Study Center Use Onl					(Signature o	i the Canc	iluate)		
Designation	Remarks / Particul	/								Data
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Admission Committee										
Accountant/C										_
Registrar/Off Superintende	fice ent	Receipt No.:						Date:		
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# Anekant Education Society's TuljaramChaturchand College of Arts, Science & Commerce, Baramati Autonomous Department of B.Voc Retail Management

### Rakhi Stall Contribution List & Calculations

Sr. No. Roll No.		Student Name	Amount	Refund Amount with Profit	Signature
<del>-                                    </del>	13941	GANDHI KOMAL JITENDRA	200	300	M.J. GIOTIO
1		GHADAGE SUJAL VINOD	200	300	5.5.5UP
2	13942	SUPE SURAJ SHANKAR	200	300	
3	13943	KALE SIDDHI JANARDHAN	200	300	thate
4	13944	BAGADE PAVAN GOVARDHAN	200	300	144
5	13946		200	300	Dolls
6	13948	NALE PARTH VIJAY	200	300	Ge Bladhe
7	13949	GADEKAR SAKSHI SURESH	200	300	(A) CO
8	13950	JADHAV GAURI APPASO	200	300	
9	13952	BALGUDE PRATIK ANIL	200	300	205
10	13953	SAWANT PRAJAKTA MARUTI	200	300	Prudhe
11	13954	WABLE PRADIP RAJENDRA	200	300	1
12	13955	DHOLE ROHAN HANUMANT	200	300	Fords
13	13956	JARAD GANESH DNYANDEV	200	300	3. B. Khuche
14	13958	KHUDE SATISH BALKRUSHNA	200	300	1
15	13961	SHINDE AMAN NAVNATH	200	300	Ga-
16	13962	ZAGADE SAHIL PRADIP	200	300	9
17	13964	ABHANG SHIVANJALI ANANT	200	300	anta
18	13965	ABHANG OMKAR ANANT	200	300	Anus
19	13966	DESHMUKH ANUJ MAHESH	200	300	Jackales
20	13967	JAGDALE SHRUTI SAHEBRAO	200	300	pour
	13968	WALKE PRAJWAL AMOL	_	300	VIIIVALEN
21	13970	PAYGHAN YASHODA DNYANDEV	200		Mindle
22	13971	SHINDE PRIYANKA	200	300	M. Ja
23	13972	JADHAV PRAFUL BHAGWAN	200	300	Jale
24	13973	JADHAV KAJAL SANTOSH	200	300	K.S.Jad
25	13974	BARATE SONALI SAKHARAM	200	300	Por col
26		ABHANG ARJUN VAIBHAV	200	300	n.v. Ph
27	13975	KARNAVAR GAURAV HANUMANT	200	300	Cum
28		ZANZANE PRANALI SAMBHAJI	200	300	Bariar
29		BHOSALE RAJ DATTATRAY	200	300	Ru
30				300	05
31		MANE RUSHIKESH KISAN	200		1000
	[:	Total	6,200/-	9,300/	



S) Non Teaching No. 13 , <sup>evebiloH (4</sup> 3) Duty Leaves 2) Casual Leaves Total periods as per

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Anekant Education Society's Jucation Society & Commerce, Baraman Management

Date By Person **Particulars** Investment Suraj, Raj, amount 21/08/2023 Phule Sir, Rakhi 3,000/-Taware Sir 25/08/2023 Sujal Rakhi 25/08/2023 2,400/-Sujal Sticker 26/08/2023 55/-Sujal, Raj Banner [Exps. Wagh Madam] 400/-**Total Investment** 5,455/-

Sale:-Rs. 10,387+ Cash - 9,005+

Collection: 6,200/-Sale:-10,38+-5455 Investment 5,455/-Profit:----- 4,932/.

Balance-7457 + Sale -10,3872 11,132.



#### Anekant Education Society's Anekant Education Society's Tuljaram Chaturechand College of Arts, Science and Commerce, Baramati

(Autonomous College)

Department of B. Voc Retail Management Rakhi Stall (26th Aug. To 30th Aug. 2023)

Sr. No	. Roll No.		Att	endence Sh	eet					
	Non No.	Name of Student					20.0	8-2023	30-08	3-2023
1	120.11		26-08	3-2023	28-08	3-2023	29-0	0.4	In 9:00	Out
-	13941	GANDHI KOMAL JITENDRA ≰	In 09,00	Out 04;00	In 9.30	Out 4.30	In g. oo	Out u : 30	III J Colo	Ry Gardhi
$\frac{2}{2}$	13942	OTTO ACIE SILIAI UDIOD	K DGandby	Wa Gardhy	3:98 8 db	X Gandin	35 Gara	KIGa	Gandh	AN CI
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10	13951	MANE SARVESH RAMCHANDRA	@ Madhm		G. Hadhar		GASWIN			
11	13952	BALGUDE PRATIK ANIL								
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33	13976	SHAIKH IRFAN ASIF	A.V. Abros		14000	HANDING				
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### TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

### Department of B.Voc Retail Management

### Customer Satisfaction Survey-Rakhi Stall

### Details for filling in the questionnaire:

- > Please fill the questionnaire completely.
- > Please mark only one item per question.
- > Your comments and suggestions are welcome. In case you are not satisfied would you please give us any reasons in the field "suggestions". Your statements will of course be kept in confidence and only used for internal purposes.

#### **Voluntary Declaration**

Name:- Preeti Dudhone
Name:- G. Y. B. voc (Retail Management) Occupation:-
s. Y. B. voc (Retail Flatings)
Occupation:-
Mail-ID:- preetiduchane 367@gmail.com
Mail-ID:-
9175722253
Mail-ID:- 9175722253  Contact Number:-

Please give your rating on the basis of following for Rakhi Stall.

Ticase give years	Very satisfied	Satisfied	Neither Satisfied nor Dissatisfied	Dissatisfied	Very Dissatisfied
	[10-09]	[8-7]	[6-5]	[4-3]	[2-1]
Prices of Product					
Variety in Product					
Qaulity of Product					
Students Service					

Any Suggetions:-	No,	All	the	sti	idents	w	ere	very	co.0	pe	rative
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Date: - 30/08/2023





#### Anekant Education Society's TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

### Department of B. Voc Retail Management

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#### **Voluntary Declaration**

Name:	Shoikh	Saba	Sajjad
Occupation:	Raksh	a band,	han
Mail-ID:	5 haikhS	aba141	66@gmail.com
Contact Numb	per:- 770	9824786	5

Please give your rating on the basis of following for Rakhi Stall.

	Very satisfied	Satisfied	Neither Satisfied nor Dissatisfied	Dissatisfied	Very Dissatisfied
	[10-09]	[8-7]	[6-5]	[4-3]	[2-1]
Prices of Product				[+0]	[2-1]
Variety in Product					
Qaulity of Product					
Students Service					

Any Suggetions:-	-		

Date



Signature



# TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

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  Your statements will of course be kept in confidence and only used for internal purposes.

#### **Voluntary Declaration**

Name: - Stravani Vishwas Unawane.
Occupation:- 5.7. B. Noc (RM)
Occupation:-
Mail-ID:- stravaniunaware agmail.com.
Contact Number:- 9975544968

Please give your rating on the basis of following for Rakhi Stall.

	Very satisfied	Satisfied [8-7]	Neither Satisfied nor Dissatisfied [6-5]	Dissatisfied [4-3]	Very Dissatisfied [2-1]
Prices of Product		~			
Variety in Product	~				
Qaulity of Product					
Students Service					

Any Suggetions:-	No.	AII	15	50	9000.		

Date 30-8-23



Signature



### TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

### Department of B.Voc Retail Management

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#### **Voluntary Declaration**

Name:-	Fonali	Nitiu	Kamble	
Occupation:	12 +b	Electr	onics (	Science)
				ail.com.
Contact Nur	nber:	897525	5009.	

Please give your rating on the basis of following for Rakhi Stall.

	Very satisfied	Satisfied	Neither Satisfied nor Dissatisfied	Dissatisfied	Very Dissatisfied
	[10-09]	[8-7]	[6-5]	[4-3]	[2-1]
Prices of Product				•	•
Variety in Product					
Qaulity of Product					
Students Service					

Any Suggetions:-	Price	of	the	product	she	uld	be-
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	student	5 %	4 200	s satis	fied.		

Date :- 30/08/2023



P.N. Kamble
Signature



### TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

### Department of B.Voc Retail Management

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### **Voluntary Declaration**

Name: - Shaquani Ghadge
Occupation:- 12 th
Mail-ID:

Please give your rating on the basis of following for Rakhi Stall.

Please give your racing or	Very satisfied	Satisfied [8-7]	Neither Satisfied nor Dissatisfied [6-5]	Dissatisfied [4-3]	Very Dissatisfied [2-1]
Prices of Product	[10-09]	[8-7]	[0.5]	1.5	
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Any Suggetions:-	Added	morre	vanelies	

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Signature

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### TuljaramChaturchand College of Arts, Science & Commerce, Baramati [Autonomous]

**Department of B.Voc Retail Management** 

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#### **Voluntary Declaration**

Name: Mhetre Nikito Huridas	
Occupation:-	
Mail-ID:- Nikita Mhetz 67@ grail (om	
Contact Number: 7620856099	

Please give your rating on the basis of following for Rakhi Stall.

	Very satisfied	Satisfied	Neither Satisfied nor Dissatisfied	Dissatisfied	Very Dissatisfied
	[10-09]	[8-7]	[6-5]	[4-3]	[2-1]
Prices of Product	~			[:5]	[2-1]
Variety in Product	V	,			
Qaulity of Product		~			
Students Service	~				

Any Suggetions:-	

Date 28/8/23





# Tuljaram Chaturchand College of Arts, Science & Commerce, Baramati Department of B.Voc Retail Management

#### Report of 'Rakhi Stall'

Date: 26th August 2023 to 30th August 2023

Sr. No.	Item	Particulars Particulars		
1.	Name of the Department	B. Voc. Retail Management		
2.	Title of the Programme	"Rakhi Stall"		
3.	Date of the Programme	26/08/2023 to 30/08/2023		
4.	Name and Address of the resource person	-		
5.	Level of the Programme:	College Level		
	College/University/National/International			
6.	Funded by: College/University	-		
7.	Number of Beneficiaries	31		

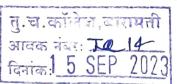
The Department of B.Voc Retail Management organized "Rakhi Stall". The aim of this activity was to know the exact concept of Consumer Behavior, how to handle customer, how to attract customers. Further, the objective of this activity was giving practical knowledge of Retail Management and Consumer handling.

In this activity students collected Rs. 6200/- as a capital for Rakhi Stall. After that Prof. Mahesh Phule and three students went to Wholesale Rakhi Market for purchasing Rakhis from Distributors. Omkar Abhang, Yashoda Payghan, Prathmesh Angarakhe, Aryan Londhe, Mayur Jadhav and Pradnya Phule made the posters of Rakhi Stall advertisement. We made groups of students and they went to each and every classroom for promoting our Rakhi Stall.

Dr. Avinash Jagtap, Principal inaugurated the event and motivated the students through his motivational words. In this activity Vice Principal Dr. Ashok Kalange, Vice Principal, Dr. Sachin Gadekar, IQAC Coordinator, Dr. Yogini Mulay, Dean of Commerce & Management, Dr. Niranjan Shah and Registrar, Mr. Abhinandan Shah were also presentand motivated students. After that Students engaged themselves in convincing customers and sold the Rakhi and made **profit of Rs. 4932/-.** 

From this activity students were well aware about how the retail store runs and what efforts are made to develop their business for long term. Students are also known about their skills to attract customers towards their store and how to make them as a final consumer and also how to multiply their customers by giving attractive offers to customers.

The duration of this rakhi stall was 26<sup>th</sup> August 2023 to 30<sup>th</sup> August 2023. All students organized for this activity by enthusiastically and with highly motivation.



There was a very good response from students. In all 31 students benefited through this activity. The entire activity was coordinated by Prof. Mahesh Phule, Prof. Arpita Wagh, Prof. Sudhir Taware and Prof. Archana Kadam who took efforts to make this activity successful.

We express our special thanks to Hon. Dr. Avinash Jagtap, Principal, for inspiring and encouraging every time for us. We also thank to Vice Principal, Dr. Ashok Kalange, Vice Principal, Dr. Sachin Gadekar and Dean of Commerce and Management, Dr. Niranjan Shah for their kind support and valuable guidance.

#### Account Details of Rakhi Stall

Date	Particulars	Amount [Rs.
Till 19/08/2023	Students Collection	6200/-
21/08/2023	Rakhi	3000/-
25/08/2023	Rakhi	2400/-
25/08/2023	Stickers	55/-
	Total	5455/-
26/08/2023	Sale	2865/-
28/08/2023	Sale	3090/-
29/08/2023	Sale	2800/-
30/08/2023	Sale	1632/-
	Total	10387/-

#### **Final Details**

Sales Collection Total	10387/-
- Purchase Total	5455/-
Total Profit	4932/-

Tile no- 2.3.2 Participative Superientral Jeanning

Coordinator

HoD

**Commerce and Management** 

**IOAC** Co-ordinator

