



Anekant Education Society's  
**TULJARAM CHATURCHAND COLLEGE**  
**OF ARTS, SCIENCE & COMMERCE, BARAMATI (PUNE)**  
**(Autonomous)**

**DEPARTMENT OF B.Voc**  
**BOS: Retail Management**

**Minutes of BOS Meeting No. 1**

**Day & Date of Meeting**  
**Tuesday, 09<sup>th</sup> April 2019**

**Venue**  
**Department of B.Voc Retail Management**

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**Pattern-2019**

Date- 01/04/2019

**NOTICE**

This is to inform to all BOS members of Accountancy and Taxation that the meeting of the board members is scheduled on **Tuesday, 09<sup>th</sup> April 2019 at 12:00 pm** at Department of B.Voc Retail Management.

The agenda of the meeting is as follows:

1. To design the syllabus and academic framework of B.Voc Retail Management
2. To design the credit system allotment.
3. To design and approve course and credit structure for the F.Y.B.Voc. program in accordance with 2019 pattern.
4. To prepare and approve curriculum of F.Y.B.Voc Semester-I & II (2019 pattern) to be implemented from the academic year 2019-2020.
5. To prepare and approve curriculum of certificate courses for UG and PG program as per 2019 pattern.
6. Any other issue with the permission of the chair.

Please make it convenient to be present for the meeting and share your valuable views, ideas and knowledge.

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**Prof. Mahesh S. Phule**  
**Coordinator (B.Voc Retail Management)**

*S. G. Patil*  
**Principal**

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DEPARTMENT OF B.VOC

BOARD OF STUDIES: RETAIL MANAGEMENT

**AGENDA OF THE MEETING**

The agenda of the meeting included the following subjects:

1. To design the syllabus and academic framework of B.Voc Retail Management
2. To design the credit system allotment.
3. To design and approve course and credit structure for the F.Y.B.Voc. program in accordance with 2019 pattern.
4. To prepare and approve curriculum of F.Y.B.Voc Semester-I & II (2019 pattern) to be implemented from the academic year 2019-2020.
5. To prepare and approve curriculum of certificate courses for UG and PG program as per 2019 pattern.
6. Any other issue with the permission of the chair.

**List of Members Presented for the BOS Meeting**

The following internal and external BOS members were attended the Board of Studies: Retail Management meeting held on 09<sup>th</sup> April 2019 at Department of B.Voc Retail Management.

Sr. No.	Name of the Faculty	Designation
1	<b>Mr. Mahesh S. Phule</b> Head, B.Voc Retail Management, T. C. College, Baramati.	Chairman
2	<b>Dr. Janardan K. Pawar</b>	Internal Member
3	<b>Mr. Vivek A. Bale</b>	Internal Member
4	<b>Dr. (CS) Ravi Ahuja</b>	External Member Vice-Chancellor Nominee
5	<b>Dr. Mallapa S. Khodnapur</b>	External Member from other University
6	<b>Mr. Kiran Gaikwad</b>	Meritorious Alumni
7	<b>Mr. Atul Salgre</b>	Industry Expert

**List of Members Not Presented for the BOS Meeting**

The following internal and external BOS members were not attended the meeting held on Tuesday, 09<sup>th</sup> April 2019 at Department of B.Voc Retail Management.

<b>Sr. No.</b>	<b>Name of the Faculty</b>	<b>Designation</b>
1	Dr. Mangesh Panchal (Member)	External Member from other University



MINUTES OF THE MEETING

Date: 09<sup>th</sup> April, 2019

As per the Notice issued by the college, the meeting of Board of Studies in B.Voc Retail Management was successfully held on 09<sup>th</sup> April 2019 at 12:00 pm in the Department of B.Voc Retail Management, T. C. College, Baramati. The meeting took place adhering to the guidelines and protocols set by the college under the guidance of Mr. Mahesh Phule, Chairman of the Board of Studies in Retail Management, the meeting commenced with a warm welcome to all the esteemed members, followed by a brief introduction of the meeting's objectives.

During the meeting, fruitful discussions were held on the items mentioned in the circulated agenda. We are pleased to inform you that the following resolutions were made during the BOS meeting.

The proceeding of the meeting is as follows:

**Subject No.1: Design and approve course and credit structure for the B.Voc Retail Management program in accordance with 2019 pattern.**

Mr. Mahesh Phule proposed the framework for the First Year UG (B.Voc.), in line with 2019 Pattern. After a comprehensive discussion, members agreed to accept the credit structure and framework with necessary modifications for implementation of UG (B.Voc.) Program from the academic year 2019-20. **(Credit Structure of UG attached separately)**

**Resolution:** The framework was approved unanimously.

**Proposed By:** Mr. Mahesh Phule

**Seconded By:** Dr. Ravi Ahuja

**Subject No.2: Prepare & Approval of F. Y. B.Com. (Sem.-I & II) (2019 Pattern) Curriculum**

Mr. Mahesh Phule introduced the proposed curriculum for the subjects of F.Y.B.Voc (Sem.-I & II) (2019 Pattern) intended for implementation from the academic year 2019-20. The proposed subjects, code and their credits are as follows:

Class	Pattern	Semester	Course Code	Course Title	Course Type	No. of Credits
F Y	2019	I	RM 1101	Business Communication Skills-I	Theory	4
			RM 1102	Principles of Management-I	Theory	4
			RM 1103	Managerial Economics	Theory	4
			RM 1104	Introduction to Retailing	Practical	6
			RM 1105	Retail Sales Management	Practical	6
			RM 1106	Principles of Consumer Behavior-I	Practical	6

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F Y	2019	II	RM 1201	Business Communication Skills-II	Theory	4
			RM 1202	Principles of Management-II	Theory	4
			RM 1203	Principles of Consumer Behavior-II	Theory	4
			RM 1204	Life Skills and Computer Concepts	Practical	6
			RM 1205	Retail Management-I	Practical	6
			RM 1206	Retail Sales Management-II	Practical	6

The members participated in a thorough discussion, meticulously scrutinizing the proposal.  
**Resolution:** Eventually, the curriculum was approved unanimously by all members.

**Proposed By:** Mr. Mahesh Phule

**Seconded By:** All Members

**Subject No.3: To prepare and approve curriculum of certificate courses for UG and PG program as per 2019 pattern.**

Mr. Mahesh Phule suggested the introduction of certificate courses under the Board. He also proposed the different certificate courses to be conducted under the Board. All the members discussed the proposed courses to be launched from the academic year 2022-23. Participants thoroughly examined each point, offering valuable suggestions where needed. After the discussion, it was unanimously agreed to implement the proposed courses.

Following Certificate Courses were approved:

Course Code	Course Title	Course Type	Credits
CC053	Certificate Course in Marketing Management Skills	Theory + Practical	02
CC054	Certificate Course in Advertising and Sales Promotion		02

**Resolution:** Resolution passed unanimously.

**Proposed By:** Mr. Mahesh Phule

**Seconded By:** Mr. Atul Salgare

**Subject No.4: Any Other Issue**

As there were no any other issue so the meeting was concluded on a positive note, with all participants expressing their commitment to the development and enhancement of the curriculum.

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At the end, Prof. Dr. Janardan K. Pawar conveyed vote of thanks, expressing gratitude to all attendees for their valuable contributions and active participation in the meeting.

*Janardans*  
Chairman

*Janardans*  
IQAC

*Janardans*  
Principal