



Anekant Education Society's

Tuljaram Chaturchand College, Baramati

(Autonomous)

Two Year Master Degree Program in Commerce

(Faculty of Commerce and Management)

BOS in Business Administration, Law and International Business

CBCS Syllabus

M.Com. Part I Semester -I

For Department of Commerce

Tuljaram Chaturchand College, Baramati

Choice Based Credit System Syllabus (2026 Pattern)

(As Per NEP 2020)

To be implemented from Academic Year 2026-27

Title of the Programme: M.Com**Preamble**

AES's Tuljaram Chaturchand College has made the decision to change the syllabus of across various faculties from June, 2023 by incorporating the guidelines and provisions outlined in the National Education Policy (NEP), 2020. The NEP envisions making education more holistic and effective and to lay emphasis on the integration of general (academic) education, vocational education and experiential learning. The NEP introduces holistic and multidisciplinary education that would help to develop intellectual, scientific, social, physical, emotional, ethical and moral capacities of the students. The NEP 2020 envisages flexible curricular structures and learning based outcome approach for the development of the students. By establishing a nationally accepted and internationally comparable credit structure and courses framework, the NEP 2020 aims to promote educational excellence, facilitate seamless academic mobility, and enhance the global competitiveness of Indian students. It fosters a system where educational achievements can be recognized and valued not only within the country but also in the international arena, expanding opportunities and opening doors for students to pursue their aspirations on a global scale.

In response to the rapid advancements in commerce and management and the evolving approaches in various domains of Commerce and Management and related subjects, the Board of Studies in Business Administration, Law and International Business, Accounting, Taxation, Financial Markets and Portfolio Management, Cost and Management Accounting and Marketing at Tuljaram Chaturchand College, Baramati, Pune, have developed the curriculum for the first semester of M.Com., which goes beyond traditional academic boundaries. The syllabus is aligned with the NEP 2020 guidelines to ensure that students receive an education that prepares them for the challenges and opportunities of the 21st century. This syllabus has been designed under the framework of the Choice Based Credit System (CBCS), taking into consideration the guidelines set forth by the National Education Policy (NEP) 2020, LOCF (UGC), NCrF, NHEQF, Prof. R.D. Kulkarni's Report, Government of Maharashtra's General Resolution dated 20th April and 16th May 2023, and the Circular issued by SPPU, Pune on 31st May 2023.

A commerce master degree equips students with the knowledge and skills necessary for a diverse range of fulfilling career paths. Master graduates in commerce find opportunities in various fields, including Accounting and taxation, Management, Marketing, Business

Administration, Finance and financial services, Share Trading, Entrepreneurships, Professionals, Consultancies, Teaching and many other domains. Throughout their three-year degree program, students explore the several components of commerce and management from local to global. They learn to identify and analyses several aspects of Commerce and Management, understand their importance by comparing at local, national and global levels. The curriculum also delves into the intricate relationship between recent trends in commerce and management and the changing business environment, examining how recent changes and business cultural develops over the time. Students specializing in commerce gain an understanding of the subjects like Accounting, Business Administration, Marketing, Finance, Human Resources, etc. By acquiring these comprehensive skills and knowledge, graduates are well-prepared to embark on rewarding careers that contribute to a better understanding of our world and address the challenges of our ever-changing business era.

Overall, revising the commerce syllabus in accordance with the NEP 2020 ensures that students receive an education that is relevant, comprehensive, and prepares them to navigate the dynamic and interconnected world of today. It equips them with the knowledge, skills, and competencies needed to contribute meaningfully to society and pursue their academic and professional goals in a rapidly changing business world.

Programme Specific Outcomes (PSOs)

- PSO1. Problem Analysis:** Illustrate the ability to analyze business related problems in both rural and urban areas and propose effective solutions accounting, taxation and other related field.
- PSO2. Socio-economic Survey Project:** Possess the skills necessary to conduct socio-economic survey projects, enabling them to assess the development status of specific social groups or sections of society by considering business phenomena.
- PSO3. Individual and Teamwork:** Effectively collaborate as individuals and as members or leaders in diverse teams and multidisciplinary settings of the business and professions.
- PSO4. Application of Modern Technology:** Apply various modern technologies for data collection and field surveys applicable to current business scenario.
- PSO5. Effective Business Communication:** Enable to communicate with the help of modern means of communication at local and global level.
- PSO6. Critical Thinking:** Demonstrate the ability to understand and address critical issues in personal and professional life.
- PSO7. Development of Observation Skills:** Through field experiences, students will develop strong observational skills and the ability to identify socio-economic problems in localities.
- PSO8. Human perception and behaviour:** Understanding and learning human perception and behaviour to acquire the commerce knowledge over the time, is essential to improve decision making process.
- PSO9. Effective Citizenship:** Exhibit empathetic social and economic concern, an equity-centred approach to national development, and actively engage in civic life through volunteering as business leader.
- PSO10. Management Skills:** Understand and apply management principles to their work, functioning effectively as individuals and as members or leaders in diverse, multidisciplinary teams.
- PSO.11 Ethics:** Recognize different value systems, including their own, understand the moral dimensions of their decisions, and take responsibility for their actions in personal and professional life.
- PSO12. Business Ethics and Sustainability:** Comprehend the societal and ethical impact of their knowledge and exhibit an understanding of the need for sustainable development.
- PSO13. Identification of critical problems and issues:** Detection and identification of the critical problems and spatial issues are essential for business sustainable development.

Anekant Education Society's
Tuljaram Chaturchand College, Baramati
(Empowered Autonomous)

**Board of Studies (BOS) in Business Administration, Law and
International Business**

From 2025-26 To 2027-28

Sr. No.	Name of Member	Designation
1.	Dr. Pawar Janardhan Kundlikrao Head & Assistant Professor, Department of Commerce, T. C. College, Baramati.	Chairperson
2.	Dr. Shah Niranjana Ramesh Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
3.	Dr. Bale Vivek Anil Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
4.	Dr. Badve Megha Rajesh Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
5.	Dr. Pathan Reshma Mohiddin Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
6.	Dr. Gore Dinesh Sambhaji Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
7.	Ms. Borawake Shweta Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
8.	Dr. Bhosale Manisha B. Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
9.	Mr. More Ravindra S. Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
10.	Ms. Vhora Puja A. Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
11.	Ms. Gawade Apeksha S. Assistant Professor, Department of Commerce, T. C. College, Baramati	Member
12.	De. Ravi Ahuja, Assistant Professor, Department of Retail Management, SPPU, Pune	Vice-Chancellor Nominee Subject Expert from SPPU, Pune
13.	Dr. Suyog Arunrao Amrutrao Director, Dr. BAMU, Sub-Campus, Dharashiv	Subject Expert from Outside the Parent

		University
14.	Dr. Jagtap Shrinivas Subhash Associate Professor, H.N. College of Commerce, Solapur	Subject Expert from Outside the Parent University
15.	CS Joshi Shardul Company Secretary, Pune	Representative from industry/corporate sector/allied areas
16.	Dr. Pawar Sudarshan Assistant Professor, Shri. Balaji University, Pune	Member of the College Alumni
17.	Ms. Dhandwate Shravani Student Representative	UG Student
18.	Ms. Shweta Housing Student Representative	PG Student

Anekant Education Society's
TULJARAM CHATURCHAND COLLEGE OF ARTS, SCIENCE AND COMMERCE,
BARAMATI
Empowered Autonomous, NAAC A++

Credit Structure (NEP-2020)

Credit Distribution Structure for (M. Com.) (2026 Pattern)								
Year	Level	Sem.	Major		RM	OJT	RP	Cum. Cr.
			Mandatory	Electives				
I	6.0	Sem-I	14 (T) 4*3+2*1	04 (T)	04 (T)	--	--	22
		Sem- II	14 (T) 4*3+2*1	04 (T)	--	04 (P)	--	22
Cumulative Credit of 1st Year			28	08	04	04	--	44
Exit option: PG Diploma (40-44 Credits) after Three Year UG Degree								
II	6.5	Sem-III	14 (T) 4*3+2*1	04 (T)	--	--	04 (P)	22
		Sem- IV	12 (T) 4*3	04 (T)	--	--	06 (P)	22
Cumulative Credit of 2nd Year			26	08	--	--	10	44
Total Credits I & II Year			54	16	04	04	10	88

Abbreviations: Sem.: Semester; OJT: On Job Training; Internship/ Apprenticeship; FP: Field projects; RM: Research Methodology; RP: Research Project; Cumulative Credits: Cum. Cr.

Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati (Empowered Autonomous)
Credit Distribution Structure for M. Com. Part I (2026 Pattern)

Level	Sem.	Course Type	Course Code	Title of Course	Theory / Practical	No. of Credits
6.0	I	Major (Mandatory)	COM-501-MRM	Financial Data Analysis	Theory	4
			COM-502-MRM	Advanced Accounting I	Theory	4
			COM-503-MRM	Direct Tax I	Theory	4
			COM-504-MRM	Strategic Management	Theory	2
		Major (Elective)	COM-505-MJE(A)	Production and Operation Management	Theory (Any One)	4
			COM-505-MJE(B)	Modern Marketing Techniques		4
		Research Methodology	COM-506-RM	Research Methodology	Theory	4
Total Credits Sem. -I						22
6.0	II	Major (Mandatory)	COM-551-MRM	Accounting for Managerial Decisions	Theory	4
			COM-552-MRM	Advanced Accounting II	Theory	4
			COM-553-MRM	Direct Tax II	Theory	4
			COM-554-MRM	Industrial Economics	Theory	2
		Major (Elective)	COM-555-MJE(A)	Financial Management	Theory (Any One)	4
			COM-555-MJE(B)	Buyer Behaviour		4
		OJT	COM-556-OJT	On Job Training	Practical	4
Total Credits Sem. -II						22
Cumulative Credits for PG Diploma – I and II						22+22 =44

**CBCS Syllabus as per NEP 2020 for M.Com. Part I Semester I
(2026 Pattern)**

Name of the Programme	: M.Com.
Programme Code	: PCOM
Class	: M.Com. Part I
Semester	I
Course Type	: Major Mandatory (Theory)
Course Code	: COM-504-MRM
Course Title	: Strategic Management
No. of Credits	02
No. of Teaching Hours	30

Course Objectives:

1. To describe the concepts related to strategic management and its evolution.
2. To introduce the students to the emerging changes in the modern business environment.
3. To develop the analytical, technical and managerial skills of students in the various areas of business administration.
4. To empower the students with necessary skill to become effective future managers and leaders.
5. To develop Technical skills among the students for designing and developing effective Functional strategies for growth and sustainability of business.
6. To develop the skill of making SWOT Analysis of a firm among the students.
7. To make students aware about the role of strategic management and strategic implementation in the firm or organization.

Course Outcomes:

By the end of the course, students will be able to:

CO1. Accurately describe the concepts related to strategy and strategic management in their day to day life or professional life.

CO2. Demonstrate the comprehensive understanding about the approaches and process of strategic management.

CO3. Discuss the characteristics, advantages and disadvantages of strategic management in the organization.

CO4. Apply the various strategies applicable according to the need of the business organization in the day to day management practices.

CO5. Apply the process of strategic management in business organization when as required.

CO6. Use various terminologies of strategic management in the practice of strategic management of the business.

CO7. Plan and formulate and analyze the strategy which is implemented in the business organization and provide the feedback accordingly.

Topics and Learning Points

UNIT1: Introduction to Strategic Management

(14 Lectures)

- 1.1 Strategy: Meaning, Definition and Evolution
- 1.2 Strategic Management: Meaning, Definition and Features
- 1.3 Approaches to strategic Decision Making
- 1.4 Strategic Management Process
- 1.5 Components of Strategic Management
- 1.6 Role of Top Management
- 1.7 Strategic implications of Social and Ethical Issues

UNIT2: Strategic Planning

(08 Lectures)

- 2.1 Strategic Planning: Meaning, Definition, Steps and Alternatives
- 2.2 Advantages and Disadvantages
- 2.3 Designing an effective Strategic Plan
- 2.4 Strategy formulation: Introduction, Meaning and Definition, Features, Need, Process
- 2.5 Strategic Analysis: SWOT analysis

UNIT3: Strategy Formulation and Analysis

(08 Lectures)

- 3.1 Generating Strategic Alternatives for Stability
- 3.2 Growth and Sustainable Strategies
- 3.3 Selection of Suitable Corporate Strategy
- 3.4. Corporate Portfolio analysis: BCG Matrix
- 3.5 Porter's Five Forces Model

References:

1. Strategic Management : the Indian Context – By R.Srivivasan
2. Strategic Management – By Dinesh Madan
3. Concepts in Strategic Management and Business Policy – By Thomas L. Wheelen, J. David Hunger, Alan Hoffman, Charles E. Bamford
4. Strategic Management – By Fred R. David , Forest R. David
5. Strategic Management – By Dr.C.B.Gupta
6. Introduction to Strategic Management – Dr. ArunIngale, Success Publications.

Mapping of Program Outcomes with Course Outcomes

Class: M.Com Part I, Sem I

Subject: Strategic Management

Course: Strategic Management

Course Code: COM-504-MRM

Weightage: 1= weak or low relation, 2= moderate or partial relation, 3= strong or direct relation

Programme Outcomes (POs)										
Course Outcomes	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO 1	3									
CO 2									2	
CO 3						3				
CO 4		2						2		3
CO 5				3						
CO 6			3		2					
CO 7							2			

Justification for the Mapping

PO1: Comprehensive & Advanced Knowledge:

CO1: Students will describe the concepts related to strategic management in their day to day life or professional life.

PO2: Analytical and Critical Thinking:

CO4: Students will implement the various strategic management skills related to business and business activities applicable according to the need of the business organization in the day to day practices.

PO3: Research Orientation:

CO6: Students will apply strategic management research related knowledge of managerial ethics and research ethical standards and an ability to apply these with a sense of responsibility within the workplace and community at a large.

PO4: Digital and Technological Competence:

CO5: Students will implement and applicable the various strategic management models, tools and technologies applicable according to the need of the business organization in the day to day practices.

PO5: Ethical and Professional Values

CO6: Students will apply procedural strategic management skills and research ethical standards and an ability to apply these with a sense of responsibility within the workplace.

PO6: Communication Skills

CO3: Students will apply their strategic management skills effectively, analyse the concepts and participate in healthy arguments and portray skill in management.

PO7: Problem Solving and Decision Making

CO7: Students will be able to apply strategic management concept and quantitative techniques to solve real-world business problems and support managerial decision-making.

PO8: Entrepreneurship and Innovation

CO4: Students will implement the various strategic management strategies planning and planning procedure applicable according to the need of the business organization in the day to day practices.

PO9: Lifelong Learning

CO2: Students will be able to engage in Demonstrate the comprehensive understanding about the approaches and process of strategic management.

PO10: Employability and Career Readiness

CO4: Students will implement the various strategic management strategies planning and planning procedure applicable according to the need of the business organization in the day to day practices.

**CBCS Syllabus as per NEP 2020 for M.Com. Part I Semester I
2026 Pattern**

Name of the Programme	: M.Com.
Programme Code	: PCOM
Class	: M.Com. Part I
Semester	I
Course Type	: Major Elective (Theory)
Course Code	: COM-505-MJE (A)
Course Title	: Production and Operation Management
No. of Credits	04
No. of Teaching Hours	60

Course Objectives:

1. To describe the concepts related to production and operation management and its application.
2. To understand and develop the deep insight of production and operation management.
3. To understand & identify business problems involving operational function, planning and control, design development and quality management.
4. To demonstrate awareness and importance of application, operation and supply chain management.
5. To develop skills necessary to effectively analyze and synthesize the many inter relationship inherent in complex socio-economic productive systems.
6. To increase the knowledge and perspective to gain from emerging trends in production and operation management.
7. To make students aware about the role of production and operation management in the firm or organization.

Course Outcomes:

By the end of the course, students will be able to:

- CO1.** Accurately describe the concepts related to production and operation management in their day to day life or professional life.
- CO2.** Demonstrate the understanding about the process of production and operation management.
- CO3.** Describe the characteristics, advantages and disadvantages of production and operation in the organization.
- CO4.** Apply the various supply chain management strategies applicable according to the need of the

business organization in the day to day management practices.

CO5. Apply the process of production and operation management in business organization when as required.

CO6. Use various terminologies of production and operation management in the practice of management of the business.

CO7. Plan, formulate, control and analyze the strategy which is implemented in the business organization and provide the feedback accordingly with the help of production and operation management.

Topics and Learning Points

UNIT1: Production and Operation Management

(15 Lectures)

- 1.1 Meaning, Definition and importance
- 1.2 Functions and Types of Production Systems
- 1.3 Mass Production /Flow Line
- 1.4 Continuous, Intermittent, Batch Production, Job Lots etc.
- 1.5 Service Systems: Recent trends in production and service systems
- 1.6 Plant Layout: Objectives, basic principles and types
- 1.7 Safety Considerations and environmental aspects

UNIT2: Supply Chain Management

(15 Lectures)

- 2.1 Supply chain Management: Introduction, Meaning and Definition, Scope and Components
- 2.2 Process of Supply Chain Management
- 2.3 Tools and Techniques of Supply Chain Management
- 2.4 Performance Measurement and implementation
- 2.5 Career opportunities in Supply Chain Management

UNIT3: Production Planning, Control and Product Design and Development

(15 Lectures)

- 3.1 Production Planning: Meaning, Definition, Objectives, Importance and its components
- 3.2 Production Control: Meaning, Definition, Objectives, Significance and factors affecting Production Control.
- 3.3 Product Design and Development: Concept, Process and factors affecting product development

UNIT 4: Total Quality Management and Emerging Issues (15 Lectures)

4.1 Total Quality Management: Meaning, Definition, Dimensions, Objectives and importance

4.2 Emerging Issues in Production and Operations Management: Mobile Accessibility, Atomization of Operational Processes, Employee empowerment, Outsourcing and Waste Management

References:

1. Production and Operation Management – By B.S.Goel (PragatiPrakashan)
2. Production and Operation Management – By S.N. Chary (Tata Mcgraw Hill)
3. Modern Production and Operation Management – By ElwordBuffa
4. Production Planning and Inventory Control – By Magee Budman (Tata Mcgraw Hill)
5. Essentials of Business Administration – By K.A. Shantappa
6. A Key of Production Management – By Kalyani Publication

Mapping of Program Outcomes with Course Outcomes

Class: M.Com Part I, Sem I

Subject: Production and Operation Management

Course: Production and Operation Management **Course Code:** COM-505-MJE(A)

Weightage: 1= weak or low relation, 2= moderate or partial relation, 3= strong or direct relation

Programme Outcomes (POs)										
Course Outcomes	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO 1	3									
CO 2									2	
CO 3						3				
CO 4		2						2		3
CO 5				3						
CO 6			3		2					
CO 7							2			

Justification for the Mapping

PO1: A Comprehensive Knowledge and Coherent Understanding

CO1: Students will describe the concepts related to Production and Operation Management in their day to day life or professional life.

PO2: Procedural Knowledge and Practical Skill

CO1: Students will apply their knowledge of different techniques of Production and Operation Management such for data collection and analysis by them in an organization.

PO3: Communication Skills

CO3: Students will apply their Production and Operation Management skills effectively, analyse the concepts and participate in healthy arguments and portray skill in management.

PO4: Critical Thinking and Problem-Solving Skills

CO4: Students will implement the various Production and Operation Management skills related to business and business activities applicable according to the need of the business organization in the day to day practices.

PO5: Independent Learning

CO6: Students will apply various terminologies of Production and Operation Management in the practice of management of the business.

PO6: Leadership Quality- Global and Multicultural Perspective

CO7: Students will direct, plan and formulate and analyse the Production and Operation Management which is implemented in the business organization and provide the feedback accordingly.

PO7: Teamwork

CO6: Students will apply knowledge of Production and Operation Management ethics and ethical standards and an ability to apply these with a sense of responsibility within the workplace and community at a large.

PO8: Ethical Responsibility

CO6: Students will apply procedural Production and Operation Management skills and research ethical standards and an ability to apply these with a sense of responsibility within the workplace.

PO9: Innovation, Employability and Entrepreneurial Skills

CO4: Students will implement the various Production and Operation Management strategies planning and planning procedure applicable according to the need of the business organization in the day to day practices.

PO10: Multidisciplinary Competence

CO5: Students will direct, plan and formulate and Production and Operation Management analyse the day to day strategies which is implemented in the production and operation management of business organization and provide the feedback accordingly.

PO11: Value Inculcation through Community Engagement and Field Work

CO5: Students will direct, plan and formulate and Production and Operation Management analyse the required strategies which is implemented in the business organization in production and operations.

PO12: Traditional Knowledge into Modern Application

CO4: Students will implement the various Production and Operation Management models applicable according to the need of the business organization in the day to day practices.

PO13: Design and Development of System

CO5: Students will formulate and analyse the required Production and Operation Management analysis procedure which is implemented in the business organization.

PO14: Research-Related Skills

CO6: Students will apply Production and Operation Management research related knowledge of managerial ethics and research ethical standards and an ability to apply these with a sense of responsibility within the workplace and community at a large.

**CBCS Syllabus as per NEP 2020 for M.Com. Part I Semester I
(2026 Pattern)**

Name of the Programme	: M.Com.
Programme Code	: PCOM
Class	: M.Com. Part I
Semester	I
Course Type	: Research Methodology (RM) (Theory)
Course Code	: COM-506-RM
Course Title	: Research Methodology
No. of Credits	04
No. of Teaching Hours	60

Course Objectives:

1. To describe the concepts related to research methodology and its application in business.
2. To understand and develop the deep insight of research methodology.
3. To identify business problems involving research function for design development and quality management.
4. To demonstrate awareness and importance of application of research methodology and its applications in business and related operations
5. To develop research skills necessary to effectively analyze and synthesize the many inter relationship inherent in complex socio-economic environment.
6. To increase the knowledge and perspective to gain from emerging issues with the help of research methodology.
7. To make students aware about the importance of research and research methodology in the firm or business organization.

Course Outcomes:

By the end of the course, students will be able to:

CO1. Describe the concepts related to research methodology in their day to day life or professional life.

CO2. Demonstrate the understanding about the process of research in business organization.

CO3. Describe the characteristics, advantages and disadvantages of research methodology in the business organization.

CO4. Apply the various tools and techniques applicable according to the need of the business organization in the day to day management and marketing practices.

CO5. Apply the process of sampling and sampling methods for business organization when as required.

CO6. Use various terminologies of research methodology in the practice of management of the business.

CO7. Plan, formulate, control and analyze the strategies which are implemented in the business organization and provide the feedback accordingly with the help of production and operation management with the help of research methodology.

Topics and Learning Points

UNIT 1: Introduction to Business Research (15 Lectures)

1.1 Definition, Objectives, Significance

1.2 Types of Research

1.3 Features of a Good Research

1.4 Steps in Scientific Research Process

1.5 Ethical Issues in Research – Plagiarism

1.6 Role of Computer in Research

1.7 Application of Statistical software- Introduction to SPSS

UNIT 2: Formulation of the Research Problem, Development of the Research Hypotheses, Research Design & Sampling (15 Lectures)

2.1 Research Problem: Defining the Research Problem, Techniques involved in Defining Research Problem

2.2 Review of Literature: Meaning, Definition, Importance and Steps in Review of Literature

2.3 Research Objectives: Meaning, Definition, Importance and steps in framing research objectives

2.4 Hypotheses: Meaning, Definition & Types of Hypothesis, Formulation of the Hypotheses, Methods of testing Hypothesis

2.5 Research Design: Meaning, Definition, Nature & Classification of Research Design, Need for Research Design, Phases/Steps in Research Design

2.6 Sampling: Meaning and definition of Sampling, Key terms in Sampling, Types of Sampling: Probability & Non-probability, Sampling Errors

UNIT 3: Data Collection and Processing of Data (15 Lectures)

3.1 Primary Data: Methods of Data Collection, Merits & Demerits

3.2 Secondary Data: Methods of Data Collection, Merits & Demerits

3.3 Processing of Data: Editing, Coding, Classification & Tabulation.

UNIT 4: Research Report and Mode of Citation & Bibliography (15 Lectures)

4.1 Research Report: Meaning and Definition, Importance of Report Writing, Types of Research Reports, Structure or Layout of Research Report

4.2 Mode of Citation & Bibliography: Author, Date, System, Footnote or Endnote System, Use of Notes. Position of Notes, Citing for the first time, Subsequent Citing, List of Abbreviation used in Citation, Mode of preparing a Bibliography, Classification of Entries, Bibliography Entries compared with Footnotes, Examples of Bibliography Entries

References:

1. Research Methodology-Methods & Techniques C. R. Kothari New Age International Publishers New Delhi
2. Research Methodology Dipak Kumar Bhattacharyya Excel Books New Delhi
3. Research Methodology-Methods & Techniques Anil Kumar Gupta Value Education of India New Delhi
4. Research Methodology-Concepts and Cases Deepak Chawla&NeenaSondhiVikas Publishing House Pvt. Ltd New Delhi
5. Research Methods Ram AhujaRawat Publications, Jaipur
6. Methodology & Techniques of Social Research, P. L. Bhandarkar, T. S. Wilkison& D. K. Laldas Himalaya Publishing House Mumbai
7. Legal Research and Writing Methods AnwarulYaqin LexisNexis Butterworths Nagpur
8. Business Research Methods, Donald R. Cooper & Pamela S. Schindler Tata McGraw-Hill Edition New Delhi
9. Investigating the Social World-The Process and Practice of Research Russell K. Schutt Sage Publication New Delhi
10. Business Research Methods Alan Bryman & Emma Bell Oxford University Press New York.

Mapping of Program Outcomes with Course Outcomes**Class:** M.Com Part I, Sem I**Subject:** Research Methodology**Course:** Research Methodology**Course Code:** COM-506-RM**Weightage:** 1= weak or low relation, 2= moderate or partial relation, 3= strong or direct relation

Course Outcomes	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO 10
CO 1	2	3								
CO 2										
CO 3			2							
CO 4				3					2	2
CO 5			3							
CO 6					2		2	3		
CO 7						3				

Justification for the Mapping**PO1: Comprehensive & Advanced Knowledge:**

CO1: Students will describe the concepts related to Research Methodology for Business in their day to day life or professional life.

PO2: Analytical and Critical Thinking:

CO1: Students will apply their knowledge of different techniques of Research Methodology for Business such for data collection and analysis by them in an organization.

PO3: Research Orientation:

CO3: Students will apply their Research Methodology for Business skills effectively, analyse the concepts and participate in healthy arguments and portray skill in management.

PO4: Digital and Technological Competence:

CO4: Students will implement the various Research Methodology for Business skills related to business and business activities applicable according to the need of the business organization in the day to day practices.

PO5: Ethical and Professional Values

CO6: Students will apply various terminologies of Research Methodology for Business in the practice of management of the business.

PO6: Communication Skills

CO7: Students will direct, plan and formulate and analyse the Research Methodology for Business which is implemented in the business organization and provide the feedback accordingly.

PO7: Problem Solving and Decision Making

CO6: Students will apply knowledge of Research Methodology for Business ethics and ethical standards and an ability to apply these with a sense of responsibility within the workplace and community at a large.

PO8: Entrepreneurship and Innovation

CO6: Students will apply procedural Research Methodology for Business skills and research ethical standards and an ability to apply these with a sense of responsibility within the workplace.

PO9: Lifelong Learning

CO4: Students will implement the various Research Methodology for Business strategies planning and planning procedure applicable according to the need of the business organization in the day to day practices.

PO10: Employability and Career Readiness

CO5: Students will direct, plan and formulate and Research Methodology for Business analyse the day to day strategies which is implemented in the production and operation management of business organization and provide the feedback accordingly.
