

Class: M.Com. II (Semester- III)

Paper Code: COMRMB5302

Paper: I

Credit: 3 Credits

Title of Paper: Research Methodology for Business

No. of lectures: 48

Course Objectives:

1. To acquaint the students with the areas of Business Research Activities.
2. To enhance capabilities of students to conduct the research in the field of business and social sciences.
3. To enable students, in developing the most appropriate methodology for their research studies.
4. To make them familiar with the art of using different research methods and techniques.

Course Outcomes:

The course offers to the under graduate students to learn about the various applications of research methodology, role of research methodology in the business. It may further help the students for pursuing to qualifying exams like PET, etc. As research is a part of the curriculum of the courses.

Unit No.	Chapter	Periods/Lectures
I	1. Introduction to Business Research: 1.1 Introduction Definition, Objectives, Significance 1.2 Types of Research and Criteria of research 1.3 Features of a Good Research 1.4 Steps in Research Process and Research Methods versus Methodology	08
II	2. Formulation of the Research Problem 2.1 Development of the Research Hypotheses 2.3 Research Design & Sampling: 2.4 Research Problem: Defining the Research Problem, Techniques involved in Defining Research Problem. 2.5 Hypotheses: Meaning, Definition & Types of Hypothesis, Formulation of the Hypotheses, Methods of testing Hypothesis 2.6 Research Design: Meaning, Nature & Classification of Research Design, Need for Research Design, Phases/Steps in Research Design 2.7 Sampling: Meaning & definition of Sampling, Key terms in Sampling, Types of Sampling, Probability & Non-probability	16
III	3. Data Collection, Measurement & Scaling, Processing of Data: Sources of Data Collection: 3.1 Primary Data: Methods of Data Collection, Merits & Demerits 3.2 Secondary Data: Internal & External Sources of Data Collection 3.3 Measurement & Scaling: Meaning & Types of Measurement Scale, Classification of Scales 3.4 Processing of Data: Editing, Coding, Classification & Tabulation. Analysis & Interpretation of Data: Types of Analysis-Univariate, Bivariate and Multivariate Analysis of Data	12
IV	4 Research Report and Mode of Citation & Bibliography: 4.1 Research Report: Importance of Report Writing, Types of Research Reports, Structure or Layout of Research Report 4.2 Mode of Citation & Bibliography: Author, Date, System, Footnote or Endnote System, Use of Notes.	12
	Total Periods	48

Recommended Books:

1. Alan Bryman & Emma Bell (2008), *Business Research Methods*, Oxford University Press, New York.
2. Anil Kumar Gupta (2011), *Research Methodology-Methods & Techniques*, Vayu Education of India, New Delhi.
3. AnwarulYaqin (2011), *Legal Research and Writing Methods*, LexisNexis Butterworths Wadhwa, Nagpur.
4. C. R. Kothari (2008), *Research Methodology-Methods & Techniques*, New Age International Publishers, New Delhi.
5. Deepak Chawla & Neena Sondhi (2011), *Research Methodology-Concepts and Cases*, Vikas Publishing House Pvt. Ltd., New Delhi.
6. Dipak Kumar Bhattacharyya (2013), *Research Methodology*, Excel Books, New Delhi.
7. Donald R. Cooper & Pamela S. Schindler (1999), *Business Research Methods*, Tata McGraw-Hill Edition, New Delhi.
8. P. L. Bhandarkar, T. S. Wilkison & D. K. Laldas (1993), *Methodology & Techniques of Social Research*, Himalaya Publishing House, Mumbai.
9. Pradeep Aaglave (2000). *Sanshodhan Padhatishastra Va Tantre*, Vidhya Prakashan, Nagpur.
10. Ram Ahuja (2003), *Research Methods*, Rawat Publications, Jaipur.
11. Russell K.. Schutt (2006), *Investigating the Social World-The Process and Practice of Research*, Sage Publication, New Delhi.

DTL SYLLABUS
(Revised From 2020-2021)
GENERAL LAWS

Unit No.	Chapter	Periods/Lectures
First Term		
I	CONSTITUTIONAL LAW 1.1. (A) Salient Features Of Indian Constitution. 12. (B) Relevant Provisions As Given Below For Enactment Of Taxation Laws: (1) Powers Of Parliament And State Legislatures For Enactment Of Taxation Laws (Relevant Provisions) (2) Financial Relations Between The Union And The States.(Articles 264 To 291). (3) Money Bill And Finance Bill (4) Freedom Of Trade, Commerce And Intercourse. (Articles 301 To 307).	08
II	HINDU LAW 2.1. (A) Application Of Hindu Law. 2.2. (B) Sources & Schools Of Hindu Law. 2.3. (C) Joint Family Coparcenary & Coparcenary Property (With Reference To Mitakshara Law & Dayabhaga Law)	16
III	(3) HINDU SUCCESSION ACT 1956 3.1. Kinds Of Legal Heirs And Section 6-Devolution Of Interest In Mitakshara Coparcenary Property. 3.2. Section 8-Succession To Property Of Male Hindu 3.3. Section 15-Succession Of Property Of Female Hindu Including Stridhan 3.4. Section 30-Testamentary Succession	12
IV	INDIAN EVIDENCE ACT 1872. 4.1. Concept, Definition & Kinds of Evidence. 4.2. Opinion of Experts. 4.3. Facts Which Need Not Be Proved. 4.4. Public And Private Documents. 4.5. Burden of Proof. 4.6. Examination & Cross Examination of Witnesses.	12
	Total Period/Lectures	48
Second Term		
V	CODE OF CIVIL PROCEDURE 1908(AMMENDED UPTO DATE) 5.1. Structure and Jurisdiction of Civil Courts. 5.2. Basic Understanding of certain terms--- Judgment, Decree, Stay of Suits, Cause of Action, Summary Proceedings ,Appeals, Reference Review ,Revision. 5.3. Application Of Doctrine Of Res-Judicata To Taxation Laws.(Sec-11) 5.4. Summons (Sec 27-32) 5.5. Order No V—(1) Issue Of Summons –Rule No 1 to 8. (2) Service Of Summons –Rule No-9 To 30. 5.6. Inherent Powers Of Authorities Conducting Judicial	12

	Proceedings & Limitations. (Section 151).	
VI	Indian Penal Code 1860. 6.1. Introduction. 6.2. Offences against Property, Criminal Misappropriation of Property, Fraudulent Deeds and Dispositions of Property. 6.3. Criminal Breach of Trust, Cheating. 6.4. Offences Relating to Documents and Property Marks. 6.5. Abetment, Criminal Conspiracy, Defamation, Forgery.	12
VII	Right to Information Act 2005 7.1. Preliminary and Key Definitions. Public Authorities and their Obligations. 7.2. Request for Obtaining Information, Disposal of Request, Exemption from Disclosure of Information. 7.3. Public Information Officers, Their functions and Duties. 7.4. Central Information Commission and State Information Commission.	12
VIII	Information Technology Act 2000 8.1. Introduction, Definitions, Important terms under the ACT. 8.2. Digital Signature, Electronic Record, Digital Signature Certificate, Certifying authority. 8.3. Electronic Governance, Advantages and Disadvantages of E-Governance. 8.4. Offences and Penalties Relating to Sensitive Personal Data Under IT Act 2000.	12
	Total Periods/Lectures	48